



Transaction Advisory Services for Government Contractors

Cherry Bekaert provides guidance and support that helps our clients move forward to reach their organizational goals. We have a full service Transaction Advisory team dedicated to support Mergers and Acquisitions (M&A) within the Government Contracting Industry.

Our team of Transaction Advisory professionals has assisted strategic and financial clients in all aspects of buy-side and sell-side due diligence from a financial, tax, IT, cybersecurity, insurance and valuation perspective.

With over 200 professionals located in the Washington D.C. Metro Area alone, and hundreds more in heavily concentrated government contracting markets across the U.S., Cherry Bekaert has served thousands of government contractors and industry investors for over three decades.

Financial Diligence Focused on Government Contracts

For both buy-side and sell-side transactions, our Financial Due Diligence process focuses on the issues which matter most to ensuring transactions involving government contracts are successful:

- ▶ Revenue and Contract Backlog Information
- ▶ Contract Profitability trends
- ▶ Rate Variances, Award Fees & DCAA Audits
- ▶ Changes in Accounting Practices or Policies That Could Impact Comparability in Earnings or Cash Flows
- ▶ Concentrations in Contracts, Customers & Agencies



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A full range of advisory, accounting, tax and valuation experience is available to assist you in addressing both the financial and non-financial issues that arise before, during and after transactions. Our professionals can help guide you forward through the following services:

- ▶ Financial Due Diligence
- ▶ Working Capital Analysis
- ▶ Tax Diligence & Structuring
- ▶ IT & Cyber Diligence
- ▶ Insurance Diligence
- ▶ Valuation
- ▶ Carve-Out Transactions
- ▶ Financial Modeling
- ▶ Post-Merger Integration

7x M&A Atlas Award Winner

- ▶ USA Due Diligence & Valuation Firm of the Year (2023)
- ▶ USA Due Diligence & Valuation Firm of the Year (2022)
- ▶ USA Due Diligence Advisor of the Year (2021)
- ▶ USA Valuation Firm of the Year (2013, 2020)
- ▶ USA Accounting & M&A Firm of the Year (2019)
- ▶ USA Recapitalization Deal of the Year (2019)

Let Us Be Your Guide



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About Cherry Bekaert

“Cherry Bekaert” is the brand name under which Cherry Bekaert LLP and Cherry Bekaert Advisory LLC, independently owned entities, provide professional services in an alternative practice structure in accordance with applicable professional standards. Cherry Bekaert LLP is a licensed CPA firm that provides attest services, and Cherry Bekaert Advisory LLC and its subsidiary entities provide tax and advisory services. For more details, visit cbh.com/disclosure.

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 **Cherry Bekaert**
Your Guide Forward